

PEOPLE *on the move*



Johnny Angelone, principal of Benefit Commerce Group, a Scottsdale, Arizona-based employee benefits firm, has received a national award for innovation and for his use of technology to streamline the work of human resources teams of his client companies.

Angelone was nominated by his peers and was selected as a “superstar” of healthcare consumerism by The Institute for HealthCare Consumerism. He is featured in a special issue of CDHC Solutions, a national employee benefits magazine. This annual award program is in its seventh year.

Angelone was one of only three to receive this national award for “Most Innovative Broker.” The organization describes this as a leader who has “learned a client’s needs and provided the most effective solution for the employer.”

Technology has been an important part of the success of Benefit Commerce Group and its clients’ benefits programs. For clients added during the past two years, Angelone and his company have saved an average of \$1,700+ per employee per year while maintaining the economic value of employee benefits.



Holmes Murphy & Associates, an independent insurance broker in Des Moines, IA, has named Senior Vice President and shareholder **Mike Foley** as a board member.

During his more than 25 years at Holmes Murphy, Foley has contributed to the success of the Holmes Murphy’s Employee Benefits division through his specialization in marketing, self-funding, underwriting and overall market analysis.

Foley provides comprehensive employee benefits consulting and brokerage services for corporations, colleges, cities, school districts, and hospitals throughout the Midwest. Foley and his team supply superior proactive service to clients throughout the year, while staying focused on the client’s budget.

Foley holds his RHU designation and is licensed in Iowa for life, accident and health, and legal insurance. He obtained his B.A. in Marketing from the University of Northern Iowa.



Susan Rider has been promoted to an account executive at Gregory & Appel (Indianapolis). Susan has 10 years of experience. She serves NAHU as the Region III retention chair and on the Media Relations Committee. Susan was pres-

ident of Indiana AHU for 2011 and received the Presidential Citation from NAHU. Susan holds the Certified Self-Funding Specialist certification.



Employee Benefit Advisor recently named its 2012 Rising Stars in Advising. According to the magazine, “These shining young leaders show why the future of the industry is bright. EBA searched the country to find this year’s 10 Rising Stars in Advising, all age 40 and under, who are making a name for themselves and moving the industry forward.”

Included on the list are NAHU members **Mike Ripley**, 26, of Fort Wayne, IN, **Jennifer Skinner-Mitchen**, 35, of Indianapolis, IN, and **Rebecca Purdy**, 35, of Las Vegas, NV.



Assurant Health has announced the appointment of **Mike Hamilton** as its senior vice president, chief sales officer. In this role, Hamilton, 46, will be responsible for enhancing and expanding the company’s distribution capabilities.

Hamilton has held a number of high-profile roles during more than 20 years in the financial services and insurance industries. Most recently, he was the CEO of his own consultancy, where he provided direction to businesses looking to build distribution and operational capabilities.

Prior to consulting, Hamilton served as president of Nationwide Retail Distribution/chief executive officer Nationwide Securities, LLC, and Nationwide Financial Network. He also has served in leadership roles at Merrill Lynch, North American Financial Corporation and Jackson National Life.

Prior to his career in financial services, Hamilton served as a captain in the Armored Cavalry division of the U.S. Army, earning a Bronze Star for valor, the Kuwaiti Liberation Medal and a Presidential Citation during Desert Storm. He holds a Bachelor of Science degree in business administration from Norwich University in Northfield, Vt., and is married with three children.



Allan D. Gersten, CLU, ChFC, CFP, chairman and CEO of First American Insurance Underwriters Inc.