



NEWS RELEASE

Benefit Commerce Group Announces Four Additions to Its Client Services Team

Melanie Olson, Melissa Winchester, Brandon Mimes & Ian Jamison Join the Firm to Provide Quality Service for Employee Benefits Clients

Scottsdale, AZ, April 28, 2017 – Benefit Commerce Group, a Scottsdale-based innovative employee benefits consulting firm, has announced four additions to its Client Services team to provide greater support and assistance to its clients throughout Arizona and other states.

Two Client Managers and two Assistant Client Managers joining the company have added a total of more than 35 years of experience to Benefit Commerce Group's team of service professionals.

Melanie Olson and Melissa Winchester have been named Client Managers. Brandon Mimes and Ian Jamison are new Assistant Client Managers.

Client Services functions at Benefit Commerce Group include support with employee enrollment, implementation, training on new technology, employee benefit communication materials, compliance, and HR related questions. The team works closely with clients and Benefit Commerce Group's benefit consulting team to develop meaningful strategies and innovative solutions. Client Services team members create trusting partnerships with clients, and act as their advocate with insurance companies and administrators, listening to clients' needs and researching and developing solutions.

Melanie Olson, CEBS, has 11 years of experience in account management and client service in the insurance brokerage industry. She has acted as the primary point of contact for employer clients, including managing implementation and communication. During the past five years, Melanie has worked at both Aon and Lockton Companies in account management. She has a B.S. in Business and Management from Hodges University in Naples, FL, and holds Arizona insurance licenses for both accident & health and property & casualty.

Melissa Winchester has over 5 years of insurance industry experience in various account management roles. She thrives on fostering positive relationships that build long term trust and respect amongst her clients and the insurance community. Prior to joining Benefit Commerce Group, Melissa worked locally at MJ Insurance in account management as well as HORAN in Cincinnati. She has an Associate of Arts in Business Administration from the University of Cincinnati and is currently pursuing CEBS designation.

Brandon Mimes has over 10 years of customer service experience, including 5 years of service and leadership in the U.S. Navy. His most recent experience came as a broker and account manager for small groups in the Midwest region of the United States. Prior to joining Benefit Commerce Group, Brandon worked at Zenefits in account management and benefit administration. He has a B.A in Business Administration, Communication from John Carroll University in University Heights, Ohio.

Ian Jamison has 9 years of experience in customer service and administrative support. His background includes HRIS and benefits advising, as well as serving as the broker and account manager for small groups across several states. Prior to joining Benefit Commerce Group, Ian worked at Zenefits in account management and benefit administration. He has a B.A in Business from Arizona State University.

ABOUT Benefit Commerce Group

Benefit Commerce Group is an innovative and award-winning employee benefits consulting firm that is changing the health care cost paradigm, one company at a time. We provide employers with sustainable strategies to lower health plan costs first-year and long-term. Benefit Commerce is a “game-changer” for companies striving to control one of their highest expense items: employee benefits costs. We are not your typical benefits firm, and we are not offering typical cost-shifting techniques. Our strategies yield real savings for both employer and employee and also integrate meaningful consumer-focused employee health and wellness programs. Our technology enhancements also set us apart, as we offer methods to streamline HR functions from enrollment through ongoing employee communication and administration. Through our proven programs, Benefit Commerce Group has helped our clients receive recognition from the Phoenix Business Journal's “Healthiest Employers” program, the Wellness Council of Arizona and The Institute for HealthCare Consumerism, a national organization. Clients have received over 100 awards in the past three years. The company conducts an annual Arizona Employee Benefits Benchmarking survey for mid-size employers across the state. The success of our strategies is illustrated by our Inc. 5000 listing for two years in a row among the fastest-growing private companies in America. Principals of the firm include Scott Wood, Johnny Angelone and Chris Hogan. For more information on Benefit Commerce Group, call us at 480-515-5010 or visit our website <https://benefitcommerce.com/>.

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