



NEWS RELEASE

Benefit Commerce Group Named to Inc. 5000 List for 2nd Year in a Row

190 percent 3-year growth rate puts firm in top 40 percent of companies on the list

Scottsdale, AZ, August 18, 2016 – Benefit Commerce Group, a Scottsdale-based employee benefits firm, is pleased to announce that it has been named to the 2016 Inc. 5000 list of fastest-growing private companies in America. The firm first achieved this honor in 2015.

Benefit Commerce Group ranked in the top 40 percent of the 5000 firms honored by Inc. magazine. The ranking is based on the firm's 190 percent growth in revenue from 2012 to 2015.

"We know that this is a very competitive listing, and that makes us even more proud of this accomplishment for the second year in a row," said Scott Wood, Principal and CEO of Benefit Commerce Group. "In our business of consulting with and providing strategies and benefit plans for employers, we are constantly innovating and informing our clients--to help them also maximize their growth opportunities."

Benefit Commerce Group was number 22 of insurance industry companies on the Inc. 5000 national list for 2016.

In its announcement of the rankings, Inc. magazine pointed out that Benefit Commerce Group now shares a pedigree with Intuit, Zappos, Under Armour, Microsoft, GoPro, Timberland, Clif Bar, Patagonia, Oracle and other notable Inc. 5000 alumni. In addition to Benefit Commerce Group, the 2016 list adds powerhouses such as Square, Dollar Shave Club, etsy and Yeti Cooler.

Johnny Angelone, Principal of Benefit Commerce Group, added, "Our tremendous growth is a testament to the energetic and knowledgeable team we have assembled. This team provides our clients with unbeatable benefit consulting, support and service."

"Growth for Benefit Commerce Group is a great achievement for us to celebrate, but even more important to us is knowing that as we grow, our clients are growing because of the

strategies, insights and superior service we bring to them,” said Chris Hogan, President of Benefit Commerce Group.

ABOUT Benefit Commerce Group

Benefit Commerce Group is an innovative and award-winning employee benefits consulting firm that is changing the health care cost paradigm, one company at a time. We provide employers with sustainable strategies to lower health care costs first-year and long-term and enhance productivity. Benefit Commerce is a “game-changer” for companies striving to control one of their highest expense items: employee benefits costs. We are not your typical benefits firm, and we are not offering typical cost-shifting techniques. Our strategies yield real savings for both employer and employee and also integrate meaningful consumer-focused employee health and wellness programs. Our technology enhancements also set us apart, as we offer methods to streamline HR functions from enrollment through ongoing employee communication and administration. Through our proven programs, Benefit Commerce Group has helped our clients receive recognition from the Phoenix Business Journal’s “Healthiest Employers” program, the Wellness Council of Arizona and The Institute for HealthCare Consumerism, a national organization. The company conducts an annual Arizona Employee Benefits Benchmarking survey for mid-size employers across the state. The success of our strategies is illustrated by our ranking in the top 40 percent of the 2016 Inc. 5000 list of fastest-growing private companies in America. Principals of the firm include Scott Wood, Johnny Angelone and Chris Hogan. For more information on Benefit Commerce Group, call us at 480-515-5010 or visit our website www.benefitcommerce.com.

For more information, contact:

Nancy Zalud

480-515-5010, ext 113

Nancy@benefitcommerce.com