



NEWS RELEASE

Benefit Commerce Group Expands Its Actuarial Team

Enhanced Ability to Provide Data Driven Decisions on Employee Benefits for Clients

Scottsdale, AZ, February 22, 2016 – Benefit Commerce Group, a Scottsdale-based innovative employee benefits consulting firm, has announced expansion of its in-house actuarial team to provide greater service and data driven decisions on employee benefits for its clients throughout Arizona and other states.

The recent addition of David Weis as a Senior Actuarial Analyst expands the in-house actuarial department of the firm. Growth of this department will help Benefit Commerce Group further develop and implement a strategic system of analytics being provided to its clients on a regular basis and enhances this area of the firm's subject matter expertise.

The firm's in-house team is supplemented with Benefit Commerce Group's strategic relationship with one of the world's largest and most respected actuarial firms.

Benefit Commerce Group's actuarial team includes:

- Crystal Dorsey, Vice President-Actuarial.
- Jamie Farkas, Senior Actuarial Analyst.
- David Weis, Senior Actuarial Analyst.

Crystal Dorsey has 20 years of experience in actuarial consulting. She performs financial and actuarial analyses to provide results-oriented strategies for clients. Prior to joining Benefit Commerce Group, Crystal was Vice President of Operations for a national actuarial firm and subsequently was in charge of rates and program management at a large publicly owned insurance company. She has a bachelor's in mathematics, emphasis in statistics, from San Jose State University.

Jamie Farkas has more than 10 years of experience working in the insurance/actuarial industry and has been responsible for program and client management and experience analysis and

reporting for a wide array of group insurance products. She graduated magna cum laude with a bachelor's in mathematics from Saint Mary's College of California.

David Weis has 7 years of experience as an actuarial analyst in health insurance, most recently as Manager of Actuarial Analysis at Health Net in Tempe and previously at Actuarial Management Corporation in Phoenix for 5 years. He graduated summa cum laude from Arizona State University with a bachelor's in mathematics.

Benefit Commerce Group's actuarial team provides services to clients, including: financial analyses, projections, reserve settings, accrual forecasts, experience studies, claim costs by type and trend studies, renewal rating analyses and model development, product development and rating, PPO network analyses, and competitive analyses.

ABOUT Benefit Commerce Group

Benefit Commerce Group is an innovative and award-winning employee benefits consulting firm that is changing the health care cost paradigm, one company at a time. We provide employers with sustainable strategies to lower health care costs first-year and long-term and enhance productivity. Benefit Commerce is a "game-changer" for companies striving to control one of their highest expense items: employee benefits costs. We are not your typical benefits firm, and we are not offering typical cost-shifting techniques. Our strategies yield real savings for both employer and employee and also integrate meaningful consumer-focused employee health and wellness programs. Our technology enhancements also set us apart, as we offer methods to streamline HR functions from enrollment through ongoing employee communication and administration. Through our proven programs, Benefit Commerce Group has helped our clients receive recognition from the Phoenix Business Journal's "Healthiest Employers" program, the Wellness Council of Arizona and The Institute for HealthCare Consumerism, a national organization. The company conducts an annual Arizona Employee Benefits Benchmarking survey for mid-size employers across the state. The success of our strategies is illustrated by our ranking in the top 25 percent of the 2015 Inc. 5000 list of fastest-growing private companies in America. Principals of the firm include Scott Wood, Johnny Angelone and Chris Hogan. For more information on Benefit Commerce Group, call us at 480-515-5010 or visit our website www.benefitcommerce.com.

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