



BENEFIT COMMERCE *group*

NEWS RELEASE

Johnny Angelone of Benefit Commerce Group Recognized by National Employee Benefits Magazine



Scottsdale, AZ, [*January 8, 2013*] – Johnny Angelone, Principal of Benefit Commerce Group, a Scottsdale-based employee benefits firm, has received a national award for innovation and for his use of technology to streamline the work of human resources teams of his client companies.

Angelone was nominated by his peers and was selected as a “superstar” of health care consumerism by The Institute for HealthCare Consumerism. He is featured in a special issue of *CDHC Solutions*, a national employee benefits magazine. This annual award program is in its seventh year.

Angelone was one of only three to receive this national award for “Most Innovative Broker”. The organization describes this as a leader who has: “learned a client’s needs and provided the most effective solution for the employer”. [Read the full *CDHC Solutions* article about Angelone.](#) The special “Annual Superstars 2012” issue of *CDHC Solutions* highlights best practices and innovative solutions in health and benefit management. It is distributed in print and is featured on the website: www.theihcc.com. The magazine is seen by more than 70,000 employers, brokers, consultants, TPAs and regional health plans. This edition also will be featured for a year on The Institute’s website.

Angelone was an early adopter of and crusader for technology and how to integrate technology into organizations to eliminate redundancy, increase efficiency and, most importantly, improve the employee experience while streamlining operations for employers/HR departments.

He has been a leader in the area of integrating data with benefits, payroll and other HR functions. The platforms he implements for HR information administrative systems integrate into employee

communications portals. The insurance benefits he provides are just one part of the total program. By bringing technology into the mix, he shows clients that he is more than just a benefits vendor; he is a consulting partner with clients, helping them integrate and educate all levels within the employer organization.

Technology has been an important part of the success of Benefit Commerce Group and its clients' benefits programs. For clients added during the past two years, Angelone and his company have saved an average of \$1,700+ per employee per year, while maintaining the economic value of employee benefits.

In addition to cost savings, the programs Angelone implements are designed to approach benefits as an investment in employees. From initial employee enrollment through the day-to-day use of benefits, healthcare consumerism is part of the process.

As Angelone says, "Benefit Commerce Group distinguishes itself from other benefits firms by incorporating technology to minimize the busywork that HR teams have had to endure. This means they can concentrate on the real human issues and employee growth. Likewise, for employees, this technology means greater access to information that allows them to make the best use of—and realize the value of—their benefit package."

ABOUT Benefit Commerce Group

Benefit Commerce Group, the creator of its exclusive **Trend Neutralizer™**, is an innovative and award-winning employee benefits firm that is changing the health care cost paradigm, one company at a time. We provide employers with sustainable strategies to lower health care costs first-year and long-term and enhance productivity. Benefit Commerce is a "game-changer" for companies striving to control one of their highest expense items: employee benefits costs. We are not your typical benefits firm, and we are not offering typical cost-shifting techniques. Our strategies yield real savings for both employer and employee and also integrate meaningful consumer-focused employee health and wellness programs. Our technology enhancements also set us apart, as we offer methods to streamline HR functions from enrollment through ongoing employee communication and administration.

For two years in a row, Benefit Commerce executives have won national awards from The Institute for HealthCare Consumerism. For more information on Benefit Commerce Group, visit our website www.benefitcommerce.com.

For more information, contact:

Nancy Zalud

480-515-5010

Nancy@benefitcommerce.com