



NEWS RELEASE

Benefit Commerce Group Is Named Title Sponsor of Accelerent for Phoenix Area

Business Development Platform Builds Strategic Relationships

Scottsdale, AZ, August 9, 2018 – Benefit Commerce Group, a Scottsdale-based employee benefits firm, is excited to announce that it has been selected to join the Phoenix division of Accelerent as Title Sponsor. Accelerent is a business development organization that works to bring companies together to build strategic business relationships.

As Title Sponsor, Benefit Commerce Group promotes Accelerent within the local business community, assists in identifying and recruiting other partners and facilitates introductions to business leaders. When an opening for the Title Sponsor became available, Accelerent began searching a competitive applicant pool to find the right partner to fill the spot. After recommendations and a rigorous interview process, Benefit Commerce Group was selected because of its strong reputation in the business community and best-in-class employee benefits consulting and brokerage services.

There are dozens of Charter Partners and Associate partners in the local organization, but acceptance into Accelerent is a major accomplishment. They only select one company from each industry, thus eliminating the potential for competition within the organization, and the Title Sponsor choice is even a greater accomplishment.

“We are extremely pleased to welcome the Benefit Commerce Group family into the Accelerent family,” said Scott Crites, Regional President, Phoenix Accelerent. “We are excited to help them build meaningful relationships with our other great Partner firms, like Republic Bank of Arizona, Immedia Integrated Technologies, Sutter’s Mill Specialties, Thompson Krone, PLC, NAI Horizon, WealthPoint, LLC and so many more first in class organizations. As the Title Sponsor, we also know that Benefit Commerce Group will be an excellent collaborator to bring in additional quality businesses to our growth organization.”

According to Scott Wood, Principal and CEO of Benefit Commerce Group, “We are thrilled to be partnering with this elite group. This is a fantastic opportunity for our firm, and we are excited to build new relationships within its membership base and to help Accelerent partners grow their business relationships.”

About Accelerent:

Accelerent is an exclusive business development system designed to serve the middle market business community. Every partner company is exclusive to its business category, and Accelerent brings them together in a variety of environments to build new relationships and generate new business. Accelerent provides training, tools, strategy and support to generate measurable results for its Partners.

ABOUT Benefit Commerce Group:

Benefit Commerce Group is a progressive and results-driven employee benefits consulting firm that is changing the health care cost paradigm, one company at a time, and making life easier and better for HR teams. Benefit Commerce Group helps companies striving to control one of their highest expense items: employee benefits costs. We provide employers with sustainable strategies to lower health plan costs first-year and long-term. We are not your typical benefits firm, and we are not offering typical cost-shifting techniques. Our strategies yield real savings for both employer and employee and also integrate meaningful consumer-focused employee health and wellness programs. Our technology enhancements also set us apart, as we offer methods to streamline HR functions from enrollment through ongoing employee communication and administration. The company conducts the annual Arizona Employee Benefits Benchmarking survey for mid-size employers across the state. Through our proven programs, Benefit Commerce Group has helped our clients receive recognition from the Phoenix Business Journal's "Healthiest Employers" program, the Wellness Council of Arizona and The Institute for HealthCare Consumerism. Clients have received over 140 awards in the past four years. The success of our strategies is illustrated by our Inc. 5000 listing each year since 2015, a three-time honoree among the fastest-growing private companies in America. Principals of the firm include Scott Wood, Johnny Angelone and Chris Hogan. For more information on Benefit Commerce Group, call us at 480-515-5010 or visit our website <https://benefitcommerce.com/>.

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