



*Providing relentless support and insights on employee benefits to new and existing employer clients.*

**Daniel M. Kahn**

**Benefit Consultant –  
Employee Benefits Consulting Firm**

Experienced employee benefits specialist, providing strategy concepts, benefit illustrations and support for establishing sustainable benefit programs for employers.

As a Benefit Consultant at Benefit Commerce Group, Daniel helps tailor solutions for employers, to assist them in controlling their healthcare costs and engaging employees in healthcare consumerism.

***Professional Experience***

BENEFIT COMMERCE GROUP, Scottsdale, AZ    *Employee benefits consulting firm*    July 2013–Present

***Inc. 5000 in 2015 & 2016. Named a Healthiest Employer by Phoenix Business Journal 2014-2016.***

**Benefit Consultant.** Firm has specialized in employee benefits for 25 years. Provides employers sustainable strategies to lower health care costs without reducing employee benefits; integrates meaningful employee health and wellness programs to enhance productivity.

- ◆ Firm’s exclusive **Trend Neutralizer™** guarantees employer savings on benefit plans.
- ◆ Achieved average **first-year savings for clients of over \$1,700 per employee. Saved over \$55 million in 5 years for subset of 33 clients.**
- ◆ **Over 100 client awards in 3 years: Wellness Council of Arizona, Healthiest Employers, IHCC national awards**
- ◆ Conducts annual **Arizona Employee Benefits Benchmarking Survey.**
- ◆ Provides clients with **Healthcare Reform-Readiness Assessments** and **ACA Client Guides.**

NORTHWESTERN MUTUAL, Phoenix, AZ    2011–2013

**Employee Benefits Specialist at Strategic Employee Benefit Services**

Began as Account Manager providing leading edge service and support to all existing group accounts. Quickly appointed to Sales Representative role, exceeding 2012 sales goal by more than 200%.

**LICENSES (Arizona):**

- Life and Health Insurance
- Disability Insurance
- FINRA registered Series 6 & Series 63



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